

Key dates to remember:

Nortel Networks in the Greater China:

- 1972-** First sale in China during U.S. President Richard Nixon's historic visit to Beijing
- 1978-** ▶ Representative office opened in China
▶ Nortel Networks Asia Ltd. established in Hong Kong
- 1988-** Nortel Networks established office in Taiwan
- 1993-** Nortel Networks Communications Engineering Co. Ltd. established in Beijing
- 1995-** 2 JVs established:
 - ▶ Guangdong Nortel Telecommunications Equipment Co. Ltd.
 - ▶ Shenyang Nortel Telecommunications Co. Ltd.
- 1999-** Nortel Taiwan's first Wireless Captive Office opened in Taipei
- 2001-** Nortel Networks China R&D Center Opened in Beijing
- 2002-** Nortel Networks Communications Equipment (Shanghai) Co. Ltd. established